



2014 ANNUAL REPORT

A close-up photograph of fresh vegetables in a wooden crate. In the foreground, there are several bright orange bell peppers and a red bell pepper. In the background, there are green cucumbers and a yellow bell pepper. The lighting is soft, highlighting the textures and colors of the produce.

a fresh approach

to ending local hunger
through access to healthy food



On the move and growth in 2014

The Eagan & Lakeville Resource Center became The Open Door

In March, 2014, a new name change also signaled the right time to re-evaluate our organizational mission. The new mission statement, 'a fresh approach to ending local hunger through access to healthy food' confirmed The Open Door's value to provide healthy food through innovation.

New and Expanded Programs

- **2 food Pantry sites:** In Eagan and Lakeville, milk, eggs, dairy, meat, chicken, fish, bakery, fruits and vegetables are offered to food insecure families at every visit. At least 70% of the food offered is fresh and perishable. Families select their own food, as no food is pre-bagged for the client.
- **Family Advocates** are trained volunteers who link families to various social service agencies. The Open Door moves families from crisis to stability and works to reduce the impact of poverty at the family and community level.
- **6 Mobile Pantry® sites:** The Mobile Pantry is an innovative approach to providing food support to those who lack reliable transportation. The Mobile Pantry provides individuals and families in need of food support with healthy, wholesome food from our freshly-stocked bus lined with pantry shelves. Clients walk through the bus to 'shop', selecting the foods they need.
- **2 Mobile Lunch Box sites:** The Mobile Lunch Box was launched to address children's hunger in the summertime when parents are at work and children are not in school accessing free and reduced meal programs. Children eat on the bus and participate in enrichment activities led by volunteers.
- **6 Garden To Table® sites, 140 plots:** Garden To Table expanded to promote improved access to fresh garden produce for families in need of food support through 1) adoptable plots—garden plots, seeds, plants and tools are available for food shelf clients at no cost and 2) mission gardens—churches, schools and businesses provide garden produce for the Pantries.



5 NEW MOBILE DISTRIBUTION SITES WERE ADDED IN 2014

The Mobile Pantry®

Inver Hills Community College, Inver Grove Heights
Dakota County Technical College, Rosemount
Restoration Ministry Center, Apple Valley
Burnsville Alternative High School, Eagan
Cedar Knolls Neighborhood, Apple Valley

New!

Cedar School, Eagan
Haralson Apartments, Apple Valley
District 917, Rosemount

Launch of The Mobile Lunch Box

Cinnamon Ridge Apartments, Burnsville
The House of The Open Door, Eagan



23,948
VOLUNTEER HOURS
CONTRIBUTED

1,061,335 LBS
OF FOOD DISTRIBUTED,
WITH A FOCUS ON PROCURING **HEALTHY FRESH FOOD**

2014 Financial Statements

A fresh approach to ending local hunger through access to healthy food

In 2014, 94% of The Open Door's expenses went to programming, 3% for administration and 3% for fundraising. These amounts fall well within the state and national accountability standards for nonprofit organizations. According to the Charities Review Council, the standard for the percentage spent on programming is a minimum of 65%.

Statement of Functional Expenses

1. Grants and other assistance to governments and organizations	0
2. Grants and other assistance to individuals	2,003,921
3. Grants and other assistance to governments, organizations, and individuals outside the United States	0
4. Benefits paid to or for members	0
5. Compensation of current officers, directors, trustees and key employees	76,261
6. Compensation not included above	0
7. Other salaries and wages	325,378
8. Pension plan accruals and contributions	0
9. Other employee benefits	0
10. Payroll taxes	33,393
11. Fees for services (non-employees):	
a Management	0
b Legal	25
c Accounting	2309
d Lobbying	0
e Professional fundraising services	0
f Investment management fees	0
g Other	19,545
12. Advertising and promotion	300
13. Office expenses	61,359
14. Information technology	11,262
15. Royalties	0
16. Occupancy	123,833
17. Travel	8,075
18. Payments of travel or entertainment expenses for any federal, state, or local public officials	0
19. Conferences, conventions, and meetings	3,408
20. Interest	0
21. Payments to affiliates	0
22. Depreciation, depletion, and amortization	26,151
23. Insurance	9,314
24. Other expenses. Itemized expenses not covered above:	
a Food inventory	93,982
b Garden To Table	10,323
c Program outreach	8,509
d All other expenses	16,276
25. Total functional expenses	
Add lines 1 through 24e	2,833,624

Reconciliation of Net Assets

Total revenue	2,790,393
Total expenses	2,833,624
Revenue less expenses	(43,231)
Net Assets at beginning of year	153,168
Net assets at end of year	97,461



2014: 63,333 individuals served (duplicated) | **18,938 food insecure households served**
The Open Door provided healthy food support to **27% more** households in Dakota County than in 2013.



"I enjoy the camaraderie, the help from other gardeners and a place to grow some yummy vegetables. [Garden To Table] has truly been a blessing to our family."

– Ed & Kathy, gardeners

"This is one of my passions. When I was growing up there were many days that my parents didn't have enough money for food and household expenses, now I'm able to help out. The needs are in our community—in some cases it's your neighbor next door and you don't know it—that was true when I was growing up."

–Dan Sjolseth, owner, Superior Service Center donor, supporter, and volunteer
Mount Calvary Lutheran Church Council President

"I like to drive The Mobile Pantry because it gives me the opportunity to create an ongoing relationship with clients. It's also exciting being a part of our expanding mobile outreach!"

– Anne Anderson
Board member and volunteer

THE OPEN DOOR

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